# AL MANAR FINANCING & LEASING



# Al Manar Financing and Leasing Company K.S.C. (Closed)

and its Subsidiaries State of Kuwait



# INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION AND INDEPENDENT AUDITORS' REVIEW REPORT

#### FROM 1 JANUARY TO 30 JUNE 2014 (UNAUDITED)

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AL MANAR FINANCING AND LEASING COMPANY K.S.C. (CLOSED)
State of Kuwait

# Report on Review of Interim Condensed Consolidated Financial Information to the Board of Directors

#### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Al Manar Financing and Leasing Company K.S.C. (Closed) "The Company" and its subsidiaries, "collectively referred to as the Group" as of 30 June 2014 and the related interim condensed consolidated statements of comprehensive income, changes in equity and cash flows for the six-months period then ended. The Company's management is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with the basis of preparation as disclosed in note (2). Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

#### • Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity."

A review of interim condensed consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with the basis of preparation set out in note (2).

## Report on Other Legal and Regulatory Requirements

Further, based on our review, the interim condensed consolidated financial information is in agreement with the books of the company. To the best of our knowledge and belief, no violations of the Companies Law no. 25 of 2012, as amended and of its executive regulations or of the Company's Memorandum and Articles of Association have occurred during the six-months period ended 30 June 2014 that might have had a material effect on the business of the Group or on its financial position.

We further report that, during the course of our review, we have not become aware of any material violations of the provisions of Law No. 32 of 1968 as amended, concerning currency, the Central Bank of Kuwait and the organization of banking business and its related regulations or of the provisions of Law No. 7 of 2010, concerning the Capital Markets Authority and its related regulations during the six-months period ended 30 June 2014, that might had a material effect on the business of Company or its consolidated financial position.

Bader A. Al-Wazzan

Licence No. 62A Deloitte & Touche, Al Wazzan & Co.

Kuwait, 22 September 2014

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2014 (Unaudited)

|   | NOTE        | 30 June<br>2014 | 31 December 2013 (Audited) | 30 June<br>2013 |
|---|-------------|-----------------|----------------------------|-----------------|
| ASSETS  |             | KD              | KD                         | KD              |
| Cash and cash equivalents                             |             | 747,284         | 520,182                    | 708,519         |
| Investment in Murabaha receivable                     | 4           | 3,150,820       | 3,140,032                  | 3,129,298       |
| Finance receivables                                   | 5           | 34,302,045      | 39,976,713                 | 38,025,373      |
| Financial assets at fair value through profit or loss | Fres (3.5)  | 3,944,173       | 3,944,274                  | 4,355,196       |
| Available for sale investment                         | - HILLS 9   | 1,871,876       | 1,871,876                  | 1,977,621       |
| Investment properties                                 |             | 2,146,535       | 2,146,535                  | 2,146,535       |
| Other receivables and prepayments                     | of order    | 332,088         | 356,974                    | 366,351         |
| Other assets  | E 1 1 1 1 1 | 54,886          | 62,499                     | 52,882          |
| Total assets  |             | 46,549,707      | 52,019,085                 | 50,761,775      |

# LIABILITIES AND EQUITY

| LIABILITIES                          |   |            |            |            |
|--------------------------------------|---|------------|------------|------------|
| Murabaha payables and Islamic Wakala | 6 | 8,473,200  | 12,436,433 | 15,391,517 |
| Accounts payable                     |   | 2,436,421  | 5,023,068  | 2,152,803  |
| Other credit balances                |   | 441,100    | 582,567    | 460,892    |
| Provision for staff indemnity        |   | 612,798    | 547,857    | 520,107    |
| Total liabilities                    |   | 11,963,519 | 18,589,925 | 18,525,319 |

| EQUITY   | - JEFFAN |            | THE PARTY  | The same of |
|--|----------|------------|------------|-------------|
| Share capital  |          | 30,874,759 | 30,874,759 | 30,874,759  |
| Share premium  |          | 312,020    | 312,020    | 312,020     |
| Statutory reserve  |          | 1,265,937  | 1,265,937  | 1,265,937   |
| Voluntary reserve  | 8        | 968,794    | 1,243,823  | 1,243,823   |
| Retained earnings/ (accumulated losses)                      |          | 1,157,028  | (275,029)  | (1,467,733) |
| Total equity attributable to the shareholders of the Company |          | 34,578,538 | 33,421,510 | 32,228,806  |
| Non-controlling interest                                     |          | 7,650      | 7,650      | 7,650       |
| Total equity   |          | 34,586,188 | 33,429,160 | 32,236,456  |
| Total liabilities and equity                                 |          | 46,549,707 | 52,019,085 | 50,761,775  |

Bader Abdulla Al- Sumait Chairman Salah Mohamad Al-Wazzan Vice Chairman

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE PERIOD FROM 1 JANUARY TO 30 JUNE 2014 (Unaudited)

|                             |           |           | nths ended<br>June | Six months ended<br>30 June |           |  |
|-----------------------------|-----------|-----------|--------------------|-----------------------------|-----------|--|
|                             | NOTE 2014 |           | 2013               | 2014                        | 2013      |  |
| REVENUES                    |           | KD        | KD                 | KD                          | KD        |  |
| Finance revenues            |           | 1,020,910 | 1,181,215          | 2,216,699                   | 2,238,167 |  |
| Net investment (loss)/ gain |           | -0-5-0    | 173,555            | (101)                       | 213,298   |  |
| Other income                |           | 108,601   | 197,219            | 188,431                     | 333,181   |  |
|                             |           | 1,129,511 | 1,551,989          | 2,405,029                   | 2,784,646 |  |

| EXPENSES                            |      |           |             |             |             |
|-------------------------------------|------|-----------|-------------|-------------|-------------|
| Finance cost                        |      | (129,673) | (217,893)   | (280,527)   | (492,996)   |
| Provision for doubtful debts        | 5    | 112,660   | (394,439)   | 49,896      | (882,663)   |
| Staff cost                          |      | (278,804) | (265,725)   | (507,543)   | (485,248)   |
| General and administrative expenses | -600 | (310,237) | (138,805)   | (487,041)   | (273,202)   |
|                                     |      | (606,054) | (1,016,862) | (1,225,215) | (2,134,109) |

| Profit before deductions                 |   | 523,457 | 535,127 | 1,179,814 | 650,537 |
|--|---|---------|---------|-----------|---------|
| Kuwait Foundation Advancement of Science |   | (7,187) |         | (10,618)  | -       |
| Zakat                                    |   | (5,435) | (5,847) | (12,168)  | (7,126) |
| Net profit for the period                |   | 510,835 | 529,280 | 1,157,028 | 643,411 |
| Other comprehensive income               |   |         |         |           |         |
| Total comprehensive income               |   | 510,835 | 529,280 | 1,157,028 | 643,411 |
| Earnings per share (Fils)                | 7 | 1.65    | 1.71    | 3.75      | 2.08    |



# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD FROM 1 JANUARY TO 30 JUNE 2014 (Unaudited)

|  | Share<br>capital | Share premium | Statutory<br>reserve | Voluntary<br>reserve | Retained earnings | Total      | Non-<br>controlling<br>interest | Total<br>equity |
|--|------------------|---------------|----------------------|----------------------|-------------------|------------|---------------------------------|-----------------|
| THE RESIDENCE OF THE PARTY OF T | KD               | KD            | KD                   | KD                   | KD                | KD         | KD                              | KD              |
| Balance at 1 January 2013  | 30,874,759       | 312,020       | 1,265,937            | 1,243,823            | (2,111,144)       | 31,585,395 | 7,650                           | 31,593,045      |
| Net profit for the period  |                  |               | 100-                 | 1 24                 | 643,411           | 643,411    | - 1                             | 643,411         |
| Balance at 30 June 2013  | 30,874,759       | 312,020       | 1,265,937            | 1,243,823            | (1,467,733)       | 32,228,806 | 7,650                           | 32,236,456      |
| Balance at 1 January 2014  | 30,874,759       | 312,020       | 1,265,937            | 1,243,823            | (275,029)         | 33,421,510 | 7,650                           | 33,429,160      |
| Amortizing of accumulated loss   | - 1              | -             | 19-31                | (275,029)            | 275,029           | - 1-       |                                 | -               |
| Net profit for the period  |                  |               | . 17 - 75            |                      | 1,157,028         | 1,157,028  | - 1                             | 1,157,028       |
| Balance at 30 June 2014  | 30,874,759       | 312,020       | 1,265,937            | 968,794              | 1,157,028         | 34,578,538 | 7,650                           | 34,586,188      |

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE PERIOD FROM 1 JANUARY TO 30 JUNE 2014 (Unaudited)

Six months ended 30 June

|   | NOTE  | 2014        | 2013        |  |
|---|---|-------------|-------------|--|
| OPERATING ACTIVITIES                                  | NOTE  | KD          | KD          |  |
| Net profit for the period                             |   | 1,157,028   | 643,411     |  |
| Adjustments for:                                      |   |             |             |  |
| Depreciation and amortization                         |   | 16,906      | 12,110      |  |
| Provision for doubtful debts                          | -   | 133,630     | 882,663     |  |
| Net investment loss/ (gain)                           |   | 101         | (213,298)   |  |
| Income from Murabaha receivable                       |   | (10,788)    | (14,859)    |  |
| Finance cost  | 1 5 500                                     | 280,527     | 492,996     |  |
| Provision for staff indemnity                         |   | 64,941      | 55,178      |  |
|   |   | 1,642,345   | 1,858,201   |  |
| Finance receivables                                   |   | 5,541,038   | 290,507     |  |
| Financial assets at fair value through profit or loss |   |             | 588,834     |  |
| Other receivables and prepayments                     |   | 24,886      | 365,986     |  |
| Accounts payable and other credit balances            |   | (2,728,114) | (740,592)   |  |
| Payments of staff indemnity                           | MEDIT SHOUL                                 | A-110       | (6,916)     |  |
| Net cash generated by operating activities            |   | 4,480,155   | 2,356,020   |  |
| INVESTING ACTIVITIES                                  |   |             | -           |  |
| Dividends received                                    |   |             | 11,265      |  |
| Purchase of property and equipment                    |   | (9,293)     | (11,778)    |  |
| Net cash used in investing activities                 |   | (9,293)     | (513)       |  |
| FINANCING ACTIVITIES                                  |   |             | TO TOWN     |  |
| Net movement in Murabaha payables and Islamic Wakala  |   | (3,963,233) | (3,624,097) |  |
| Finance cost paid                                     | VII. 100 100 100 100 100 100 100 100 100 10 | (280,527)   | (492,996)   |  |
| Net cash used in financing activities                 |   | (4,243,760) | (4,117,093) |  |
| Net increase/ (decrease) in cash and cash equivalents |   | 227,102     | (1,761,586) |  |
| Cash and cash equivalents at beginning of the period  |   | 520,182     | 2,470,105   |  |
| Cash and cash equivalents at end of the period        |   | 747,284     | 708,519     |  |

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

FOR THE PERIOD FROM 1 JANUARY TO 30 JUNE 2014 (Unaudited)

#### 1. FORMATION AND PRINCIPAL ACTIVITIES

Al Manar Financing and Leasing Company K.S.C. (Closed) ("the Parent Company") was incorporated in the State of Kuwait in 2003 by the authorized letter of incorporation no. 4857 file 1 dated 6 December 2003.

The main activities of the Parent Company and its subsidiaries (together referred to as "the Group") are represented in practicing all financing and investing activities according to the Islamic Share'a principles.

The Parent Company is regulated by the Central Bank of Kuwait and Capital Market Authority.

The registered office of the Parent Company is P.O. Box 22828, Safat 13089, Kuwait.

The General Assembly Meeting for the year ended 31 December 2013 was held, and approved the financial statements for the year ended 31 December 2013 and approved not to distribute dividends for the year ended 31 December 2013.

The interim condensed consolidated financial information was approved for issue by the Board of Directors in the meeting held on 22 September 2014.

#### 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES

TThis interim condensed consolidated financial information has been prepared in accordance with International Accounting Standard No. (34), "Interim Financial Reporting".

The interim condensed consolidated financial information does not include all information and disclosures required for complete financial statements in accordance with International Financial Reporting Standards as adapted in state of Kuwait for financial institutions subject to regulations of the Central Bank of Kuwait and Capital Market Authority.

In the management's opinion, all necessary adjustments, including recurring accruals have been included in the interim condensed consolidated financial information for fair presentation. The operating results for the period ended 30 June 2014 are not necessarily indicative of results that may be expected for the year ending 31 December 2014. For further information, it is possible to refer to the consolidated financial statements and its related notes for the year ended 31 December 2013.

The accounting policies used in preparing the interim condensed consolidated financial information similar to those used in the preparation of consolidated financial statements for the year ended 31 December 2013 except for the adoption of the new and amended IFRS that have become effective from 1 January 2014 and those which are applicable to the Group:

#### • IAS 32 Offsetting Financial Assets and Financial Liabilities

The adoption of these standards did not have any significant or material impact on the interim condensed consolidated financial information of the Group.

#### 3. FAIR VALUE ESTIMATION

The fair values of financial assets and financial liabilities are determined as follows:

- Level one: Quoted prices in active markets for identical assets or liabilities.
- Level two: Quoted prices in an active market for similar instruments. Quoted prices for identical assets or liabilities in market that are not active. Inputs other than quoted prices that are observable for assets and liabilities.
- Level six: Inputs for the asset or liabilities that are not based on observable market data.

Fair value of the Group's financial assets and financial liabilities that are measured at fair value on a recurring basis:

|                             | Fair va         | lue as at                   | Fair value | Valuation  | Relationship of   |  |
|-----------------------------|-----------------|-----------------------------|------------|--|---|--|
| Financial assets            | 30 June<br>2014 | 31 Dec<br>2013<br>(Audited) | hierarchy  | technique(s)<br>and Key<br>input(s)                    | unobservable<br>inputs to fair<br>value                       |  |
|                             | KD              | KD                          |            |  |   |  |
| Fair value through profit o | r loss:         |                             |            |  |   |  |
| Local unquoted shares       | 3,846,160       | 3,846,260                   | Level 2    | Market<br>comparative<br>prices of<br>identical assets | The higher the market comparatives, the higher the fair value |  |
| Local Funds                 | 98,013          | 98,014                      | Level 2    | NAV  | N/A   |  |

Fair value of the Group's other financial assets and financial liabilities is approximately equal to their carrying value.

#### 4. INVESTMENT IN MURABAHA RECEIVABLE

Investments in Murabaha receivable are the deposited amounts at local financial institutions according to Murabaha contracts. The average yield on those contracts is approximately 1% per annum.

#### 5. FINANCE RECEIVABLE

|                                     | 30 June<br>2014 | 31 December<br>2013<br>(Audited) | 30 June<br>2013 |
|-------------------------------------|-----------------|----------------------------------|-----------------|
|                                     | KD              | KD                               | KD              |
| Finance receivables                 | 43,258,415      | 49,778,400                       | 59,932,944      |
| Finance receivables after write off | _               | 376,929                          | -               |
| Less: deferred revenues             | (5,761,068)     | (7,320,089)                      | (10,191,878)    |
| Less: provision for doubtful debts  | (3,195,302)     | (2,858,527)                      | (11,715,693)    |
| Finance receivables – net           | 34,302,045      | 39,976,713                       | 38,025,373      |

- Finance receivables of KD 23,020,760 as at 30 June 2014 (31 December 2013: KD 32,636,279; 30 June 2013: KD 26,953,750) were fully performing.
- Finance receivable amounted to KD 16,419,993 as at 30 June 2014 (31 December 2013: KD 12,121,567; 30 June 2013: KD 13,542,188) is due from 1 to 90 and not impaired, and for which no specific provision are provided.
- Finance receivable amounted to KD 3,817,662 as at 30 June 2014 (31 December 2013: KD 5,397,483; 30 June 2013: KD 19,437,006) due and not collected and impaired are as follows:

#### • Aging of impaired receivables

|                    | 30 June<br>2014 | 31 December<br>2013<br>(Audited) | 30 June<br>2013 |
|--------------------|-----------------|----------------------------------|-----------------|
|                    | KD              | KD                               | KD              |
| 91 – 180 days      | 640,059         | 791,305                          | 1,533,927       |
| 181 – 360 days     | 809,926         | 1,598,267                        | 2,060,216       |
| More than 360 days | 2,367,677       | 3,007,911                        | 15,842,863      |
| Total              | 3,817,662       | 5,397,483                        | 19,437,006      |

## • Net movement in the provision for doubtful debts:

|                                      | Specific General provision |           | Total      |  |
|--------------------------------------|----------------------------|-----------|------------|--|
|                                      | KD                         | KD        | KD         |  |
| Balance at 1 January 2014            | 1,462,677                  | 1,395,850 | 2,858,527  |  |
| (Reversal)/ charge during the period | (20,962)                   | 357,737   | 336,775    |  |
| Balance at 30 June 2014              | 1,441,715                  | 1,753,587 | 3,195,302  |  |
| Balance at 1 January 2013            | 9,539,042                  | 1,293,988 | 10,833,030 |  |
| Charge during the period             | 153,649                    | 729,014   | 882,663    |  |
| Balance at 30 June 2013              | 9,692,691                  | 2,023,002 | 11,715,693 |  |

In determining the recoverability of finance receivables, the Group considers any change in the credit quality of the receivable from the date credit was initially granted up to the reporting date. The Group holds KD 21,642,655 (31 December 2013: KD 14,820,238; 30 June 2013: KD 10,764,462) as collateral over its finance receivables. Management believes that there is no further credit provision required in excess of the provision for doubtful debts.

During the period the company recovered an amount of KD 386,671 from the written off finance receivables and reversed the same in the statement of income in provision for doubtful debts.

#### 6. ISLAMIC MURABAHA AND WAKALA PAYABLES

Murabaha payables and Islamic Wakala are obtained from local banks and are dominated in KD. The average cost on Murabaha payables and Islamic Wakala is 5.21% (31 December 2013: 5.55%; 30 June 2013: 5.76%). Islamic Murabaha and Wakala payables are guaranteed against the following:

|                                    | 30 June<br>2014 | 30 June<br>2013 |            |
|------------------------------------|-----------------|-----------------|------------|
|                                    | KD              | KD              | KD         |
| Investment in Murabaha receivables | 3,150,820       | 3,140,032       | 3,129,298  |
| Assigning receivables – net        | 7,942,091       | 11,918,539      | 27,225,764 |
| Investment properties              | 1,497,501       | 1,497,501       | 1,582,097  |

#### 7. EARNINGS PER SHARE

Earnings per share are calculated based on the net profit for the period divided by the weighted average number of shares outstanding during the period as follows:

|   | Three months ended 30 June |             | Six months ended |             |
|---|----------------------------|-------------|------------------|-------------|
|   |                            |             | 30 June          |             |
|   | 2014                       | 2013        | 2014             | 2013        |
| 4   | KD                         | KD          | KD               | KD          |
| Net profit for the period   | 510,835                    | 529,280     | 1,157,028        | 643,411     |
| Weighted average number of the Parent<br>Company's outstanding shares | 308,747,591                | 308,747,591 | 308,747,591      | 308,747,591 |
| Earnings per share (Fils)   | 1.65                       | 1.71        | 3.75             | 2.08        |

#### 8. GENERAL ASSEMBLY MEETING

The General assembly of the Shareholders held on 26 June 2014 and approved the consolidated financial statements of the year ended 31 December 2013, and also approved the proposed of Board of Directors to close accumulated losses amounting to KD 275,029 in voluntary reserve, the voluntary reserve after amortizing amounted to KD 968,794.

#### 9. RELATED PARTY TRANSACTIONS AND BALANCES

Related parties consist of major shareholders, directors and executive officers of the Group, their families and companies of which they are the principal owners. All related party transactions approximate arms length terms and are approved by the Group's management.

The related party balances and transactions included in the interim condensed consolidated financial information are as follows:

|    |   | 30 June<br>2014 |                |           |
|----|---|-----------------|----------------|-----------|
|    |   |                 | KD             | KD        |
| a) | Finance receivables                                       | 54,778          | 8,224          | 28,407    |
| b) | Investments managed by major shareholder                  | 3,704,862       | 3,704,862      | 3,564,435 |
| c) | Due from related party (Qatar Finance House Company QPSC) | 83,416          | 83,416 164,448 |           |
| d) | Key management's benefits payable                         | 335,649         | 318,989        | 302,330   |
| e) | Compensation of key management personnel                  |                 |                |           |
|    | Salaries and other short term benefits                    | 354,225         | 526,998        | 348,322   |

#### 10. SEGMENTAL INFORMATION

Operating segments are to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segments and to assess their performance. The operating segments are divided into two major business segments. Business segments are distinguishable components of the Group that provide products or services subject to risks and returns different from those of other business segments.

|                     | 30 June 2014 |            |                   |             |
|---------------------|--------------|------------|-------------------|-------------|
|                     | Finance      | Investment | Unallocated items | Total       |
|                     | KD           | KD         | KD                | KD          |
| Segment revenues    | 2,310,283    | (101)      | 94,847            | 2,405,029   |
| Segment expenses    | (471,381)    |            | (776,620)         | (1,248,001) |
| Segment results     | 1,838,902    | (101)      | (681,773)         | 1,157,028   |
| Segment assets      | 38,200,149   | 7,962,584  | 386,974           | 46,549,707  |
| Segment liabilities | 10,909,621   | -          | 1,053,898         | 11,963,519  |

|                     | 30 June 2013 |            |                   |             |
|---------------------|--------------|------------|-------------------|-------------|
|                     | Finance      | Investment | Unallocated items | Total       |
|                     | KD           | KD         | KD                | KD          |
| Segment revenues    | 2,521,029    | 213,298    | 50,319            | 2,784,646   |
| Segment expenses    | (1,375,660)  |            | (765,575)         | (2,141,235) |
| Segment results     | 1,145,369    | 213,298    | (715,256)         | 643,411     |
| Segment assets      | 41,863,190   | 8,479,352  | 419,233           | 50,761,775  |
| Segment liabilities | 15,391,517   |            | 3,133,802         | 18,525,319  |



